

Philatelic Society of Lancaster County



The James Buchanan Chapter (#173) of the
American Philatelic Society
Chapter 118 of the American Topical Assn.

Meeting Begins at 7:00, Wednesday, 11 May 2016

Bluebird Commons / Woodcrest Villa. Hal Klein, Host

Doors Open at 6:30-Come Early to Buy, Sell, and/or Trade

From the Stamp Den

This year's Lancopex has come and gone with over 250 attendees passing through the doors. My estimate is up to 300 if we count people who did not stop at the registration desk for a door prize ticket!

Attendance was excellent. Dealers were happy. And a well-deserved "Thank-You" goes to co-chairmen Dick and Lou and those behind the scenes who made Lancopex-31 run successfully, the managers, volunteers, show-goers, and the several exhibitors. (See pg. 3 for topics)

In other happenings, Bob Noble has revamped the PSLC website, where the goal is to make PSLC the "go-to philatelic site" in central PA for philatelic information. So go to www.lcpspstamps.org, then bookmark the site. There you

will find a new "Philatelic Links" landing page devoted to hard-to-find specialized philatelic collecting sites. Bob has just started building this page and has another 30-plus philatelic links to add.

The next page to be built is a "Club History" page, and here is where we need your help. Do you have any information related to any of the former stamp clubs in Lancaster? This will be compiled into a comprehensive history for the Internet, Facebook, and the New Members Packet. Wouldn't it be impressive if the foundation of the PSLC went back over 100 years!

Truyde Greiner loaned Paul P. her set of the "new" club newsletters, those starting with the resumption of the publication in 1990 through

the present. Ron Tweed is contributing info on the Lancaster Stamp Club accumulated by his late father who was a founding member of the club, presumably the predecessor of PSLC.

We need your help. Send me a note, a write-up, a scan, a photocopy of whatever information you have. If you're not a keyboardist (aka: a typist), let me know when is the best time to contact you, and you can share the information. I'll take notes and do the write-up. If you have old photos, show covers, show programs-anything from the clubs' beginnings, please share a scan or a copy of them. If you don't have a scanner, I'll scan the item(s) and return anything submitted. Thanks in advance. *Hal*

U.S. International Stamp Shows, Part-I

Paul Petersen

PSLC members are looking forward to our bus trip to NYC in 22 days for the international show, officially known as the NY 2016: World Stamp Show.

The 2016 Int'l Stamp Show is

the eleventh held in the U.S. These started in 1913 and were subsequently held approximately every ten years.

Tracking these shows over 103 years reveals the evolution of exhibiting and judging,

the bourse, promotional stamp issues, show catalogs, First Day Covers and ceremonies, seals & Cinderellas, society meetings, dinners, and other philatelic related content from 1913 thru 1947.

Coming events: •2 June-World Stamp Show Bus Trip to NYC; •8 June-Club Auction; •10 August-Summer Picnic; •Early September-Lancaster Barnstormers Baseball game

Volume 79, No. 5

May, 2016

Highlights

- Int'l Stamp Shows
- Stamp/Cover Displays
- Dealer Surveys
- USPS@Lancopex
- Enjoying NY-2016

VISITORS ARE ALWAYS WELCOME

PSLC Meets the 2nd Wednesday of the month (except August) at The Bluebird Commons in Woodcrest Villa, 2001 Harrisburg Ave, Lancaster, PA 17601 at 7:00 PM. Dues are \$10.00. For club info, call Lucy Eyster: 717.735-2586

Website: lcpstamps.com

President :

Hal Klein, 717-272-5234
halklein@comcast.net

1st Vice President:

Doug Milliken, 717-330-4062
dmilliken@me.com

2nd Vice President:

(Coming soon)

Past President :

Bill Greiner III , 717-394-0879
sunfighter@verizon.net

Secretary:

Diane Meek ,717-396-9262
dimeek111@gmail.com

Treasurer:

Lou DiFelice ,717-295-5536
loudfelice@gmail.com

Publicity:

Len Kasper, 717-723-1864
hotrodparts33@aol.com

Membership & ATA Representative :

Lucy Eyster, 717-735-2586
lucyeyster@yahoo.com

Newsletter Editor, Programs, & APS Rep:
Paul Petersen, 717-299-5640
pcpetersen@comcast.net



Stamp & Cover Displays

Seven members of the club prepared new stamp and cover displays for the show to fill a dozen (12) frames.

Joy Bouchard (1): Topicals-Scouts, Books, Flags, Xmas, Maps & More

Charles DiComo (4): 3¢ 1851-1857 Stamp & Postal History

Paul Petersen (1): 1958 Brussels World's Fair; Locals & Postmaster Provisionals; Show Souvenir Sheets

Dennis Shumaker (1): The Washington-Franklin 2¢/5¢ Errors

Diane Meek (1): U.S. Cachets

Bob Noble (1): U.S. Precancels

Hal Klein (3): Overrun Countries; 2¢ Asst. Third Bureau Issues (↓)



Relocation Committee Gets Tour

On 3 April, Lucy Eyster gave the committee a tour of the new Vista Center at Woodcrest Villa. The task was to determine if the club should move its current meeting site from BlueBird Commons to this new facility. Along with Lucy, committee members on the tour included Joy and Dennis Bouchard, Paul Petersen, and Fred and Judy Sargent.

While the Center is beautiful, the club would be better served by remaining in its current and more practical location with audiovisuals, conference tables, kitchen, bourse, easy parking, and comfort facilities.

April 2016 Minutes & Treasury

Diane Meek

Opening: President Hal Klein opened the meeting at 7:10 and reminded everybody of the postal rate decrease that started the Monday before. He passed around information from a Brazilian collector who wishes to do stamp trading.

21st Century: Hal wants the club to increase its visibility to the 20 to 50-somethings via social media. He is convening a committee of himself, RD Noble, and Charles DiComo to address this. Additional volunteers are needed. RD noted that the website is being updated and expanded significantly. More to come.

Minutes: The March Minutes as published in the April Newsletter were approved unanimously by voice vote. Hal said that club finances are doing well and that Lou DiFelice will have a report at the next meeting.

Drawing: Two door prizes of \$10 coupons to Lancopex were won by Doug Miliken and Charles DiComo. Three cancellations of the first effective date of the 10 April rate decrease were won by Mike Bach, Sarah Mylin, and Peter Baney.

Membership: Lucy Eyster introduced visitor Mike Marino, a collector of U.S. stamps. Meeting attendance was 44.

Old Business

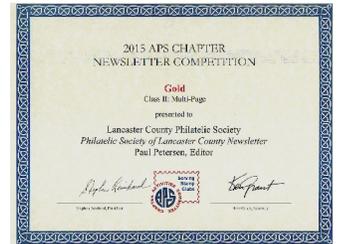
2 June Bus Trip to NY-2016: Roy K. Baardsen said that there are just 4 seats left on the bus for trip, and all but three people have paid. He will be filling the remaining seats between now and Lancopex.

Lancopex: Hal Announced that the **show covers** will be sold for \$2.50. Covers will contain two stamps, the red and blue which promote the NY-2016. Diane Meek designed the cancels, Paul Petersen designed the cachet, and Lucy Eyster was in charge of franking. (See Pg. 4 for image) Also, there will be an **APS email blast** to collectors in the 100 mile radius of Lancaster. Paul announced that **twenty (20) dealers** will be on hand along with the Post Office. (RD read aloud the list of participating dealers.) So far, all seems in place for the show. Paul passed around the final **sign-up pages** for 1.) stamp and cover displays and 2.) stamp show volunteer oppor-

tunities. Pre-owned **stamp magazines** are still needed. Give to him or bring to show.

New Business:

APS Award: Hal announced that the club newsletter received a Gold Award (Its 6th in a row) in the 2015 APS literature competition. He thanked all involved.



Club Survey: Paul sent out an email survey and passed out paper copies at the meeting for club member feedback and recommendations to help him with an upcoming project. He and Jeff Stage of APS will be making a presentation on 21 June at APS Summer Session entitled **Stamp Clubs and Reaching Out: Grassroots Connections**. He will share the results to the club at a later date. Please convey any outlier surveys to Paul by 1 May.

Presentation: Dr. Charles DiComo presented "*The control marks of Providence, RI.*"

Lancopex Dealer Survey

Lancopex metrics each year include the dealer's survey and the net income for the show. The data for the former is in place and will follow, while the profit margin usually takes a little longer for outstanding debits and credits.

Dealers again this year were very satisfied. Fourteen of 22 surveys were returned for a rate of 66%, not a bad number for the end of a busy show.

Did you achieve your financial goals? Thirteen of 14 said they did, the outlier remarked that he set no goals, but he rated the show a 10/10! Again, pretty good.

What's special about Lancopex? Eight remarked great club members, three noted good attendance, two remarked that there was good publicity, one enjoyed the customers, one remarked that

Lancaster is a great stamp show venue. A dealer appreciated the continuation of the Friday/Saturday show schedule, and the help by club members with dealer loading and unloading.

What would you recommend to improve future shows? Some remarks were to keep the show as is. A few specifics were offered such as an extra table (32" would be great); more help to load and unload the dealers: and (pg.3→)



Lancopex 2016 Success continued...

It was perfect stamp show weather for Lancopex-31 with cold and rain for much of Friday and cool and dark all day Saturday. While stamp collecting is hard work, the Kasper Kafe kept us all hydrated with full bellies. As in past years, Truyde Greiner donated lunches to the dealers and club members working the show. And Karen K's macaroni salad and lemon bars topped the charts...again!

The show was filled to capacity with 20 dealers, USPS, and food service. Registration Chairman Lucy Eyster noted that there were 160 show-goers on Friday and 110 on Saturday based on those taking tickets for the door prizes. One hundred and eighty programs were taken. As seen in the dealer survey on page-2, it was a successful event. The door

...Dealer Surveys continued

provide official name-tags for dealers.

Did the food service meet your needs? Fourteen dealers answered "yes." They expressed excellence in quality and quantity. One thanked the club member who donated the lunches to the dealers while another said that they were "great guys in the kitchen."

How does Lancopex compare to shows of a similar venue? Scores ranged from 7 to 10 with one 7, one 7½, one 8, four 9s, and seven 10s. The average was 9.2/10. This is the best composite score to date topping 9/10 in 2013.

This all goes to show the importance of people to people relationships among dealers, club members, and show customers.

prize drawing of a \$10 coupon each hour was very successful. According to Bill and Paul in Manpower for the show, there were 28 club volunteers for three days with another four who were unable to participate at the last minute. Pictured below are club members Mike Marino Dave Hunt volunteering at the Cachet Table. The cachet is pictured on page 4. (↓)



USPS liaison, DP Meek worked with the Lancaster Post Office and the new Postmaster. The "New & Improved" post office stand was phenomenal. One club member said that he has never seen two tables with such a supply of new issues in one place before. Business was steady, and Deb Miller of USPS said that they did well.

Traffic was a little slow at the youth table on Friday with school, but it picked up some on Saturday. Sean was the best customer on Saturday morning. He and his family had the help of other collectors to locate his topic of cows on stamps. Eleven year old Kaitlyn spent a few hours with Truyde in the afternoon compiling animals, jewelry, history, and shiny objects. She also spent time with dealers Al Schaub and Jim Reeves. A friend of Paul Petersen, she stayed until closing and helped the dealers load their vehicles.

Lancopex is fortunate to have such cooperation with the Post Office, as unfortunately for the York and Baltimore shows, their

local postal agencies have declined to participate over the last several years, a real loss for the postal customers in those two venues.



USPS staffers above (↑) at Lancopex from left to right are **Melissa Hall** (*District Retail Specialist*), **Lisa Joson** (*Supervisor of the Lancaster Post Office*), and **Debra Miller** (*Lead Sales Associate*). Deb is also in charge of the Lancaster Post Office in Rohrerstown where PSLC has its "official" mail box. Also participating but not pictured is **Kevin Collins** (*District Retail Specialist*).

Postmaster of Lancaster, **Doug French** visited the show on Saturday and was impressed with the expanse of both collectors and dealers.

Seven members participated in the stamp and cover displays with items ranging from topicals, fakes, errors, classics, U.S. covers, pre-cancels, stamp production variation, and plating (See list on pg. 2).

Many long-time dealers asked for show treasurer Lou DiFelice who was unable to attend, as he was at his son's graduation from pharmacy school.

One show-goer approached Sarah Mylin at Registration as he exited the event and told her: "I have been coming to this show in Lancaster for years, and this is the best one by far. Thank you very much."

Club Notes

Programs/Hosts/Shows

2016 Programs

11 May: Coins on Stamps & Stamps on Coins. John Brownell. Hal Klein, Host

8 June: Spring Auction. Dennis Shumaker, Host

13 July: Civil War Covers. Dennis Shumaker. Jim Ziogas, Host

10 August: Mid/Late Summer Picnic, Millersville Memorial Park. 6:00 p.m.

14 September: Fall Auction. Fred Mackey and Fred Sargent, Hosts

12 October: Program TBA; Lucy Eyster, Hostess

9 November: '16 Open House. Len Kasper. Vern Marten, Host

14 December: Dinner

2017 Programs

11 January: Winter Auction. Doug Milliken, Host

8 February: TBA

8 March: 1.) Lancopex Preparation

12 April: U.S. Postal Rates: 1792-1869, Bill Schultz

10 May: Collectibles and Your Estate. Patti S. Spencer, Esq.

14 June: Spring Auction

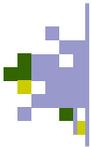
2016 Shows

Some Sundays Stamp Bourse: 26 June, 21 August, and 18 December. Farm & Home Center, Kevin Kellman

World Stamp Show: NY-2016: Jacob Javits Center, 28 May-4 June.



Dealer Al Schaub (left) confers with Len Kasper and Bill Greiner (right)



Musings: May 2016

A good day at the show: Enjoying NY-2016

The bus trip is coming-Three weeks and a day! Yes, it's the NY International Stamp Show (NY-2016). This has been in the philatelic press for well over a year, and we are fortunate that it is taking place only four hours by bus from Lancaster. Kudos to the Reading-Lancaster Trekmeister, Roy K. Baardsen and his team of the usual suspects...



The good news is that the show is here, but **the bad news** is that most of us will get only a day there, while some others will be going ahead of time for a longer stay in NY. To enjoy this show, some advance planning is needful. We have just one day of this eight-day show, and it is barely a full day. Leaving at 7:00 a.m. and stopping at Reading, plan on entering the show at 10:00-10:30 at the earliest. With our estimated time of departure being 6:00 p.m., we are left with 7.5 to 8.0 hours on the floor. Take out 15 minutes for food and bathroom breaks, and it reduces further to 7.25 hours.

The key is to maximize this time; try to fit in as much as possible. I am planning on bringing my own sandwich and bottled water. I don't wish

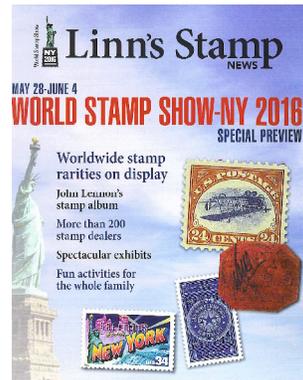
to buy a pricey lunch and sit and eat it when I can bring my own and eat it on the run. Roy and the boys will have snacks on the bus as they always do, so save some of these to nibble while viewing during the day.

There are over **4,100 frames** of competitive exhibits (that's 65,600 pages!) and a **Court of Honour** featuring the 1¢ Magenta British Guiana-a must see. There will be over **72 foreign postal bureaus** represented, and who wouldn't want the latest face value stamps for their country collections? There is a continuous series of **society meetings** and **PowerPoint presentations** on oodles of topics. Throw in a few **First Day ceremonies** for the U.S., UN, and several other countries. Did I mention the over **150 dealers** galore.

How do we pack it all into 7.5 to 8.0 hours? Simply put, we can't! RoyK & Co. can arrange some great trips, but they can't arrange for us to "do it all."

Don't despair; all you need is a plan. Consider the many options and take out what you are not interested in and circle those you wish to see. I already commented on how I'll deal with lunch. And I can't afford too many high-end dealers. The list of dealers is available, so I

will be choosing wisely.



How do you plan in advance?

You can wait to get to the show and buy the 2" thick catalogue and start there. It will take you an hour to work out your plan. But there are some options.

The recently issued *Linn's Stamp News* and the *AP* published advanced guides with all the details and locations you'll need. Don't lose these. Make them your show bible. You can also check the show's website: www.ny2016.org.

Linn's, the *AP*, and the show website are all you need: The dealers, First Day Ceremonies, meetings and presentations (times and locations), items in the Court of Honour, specific exhibit and dealer locations, concessions, and more; they're all there. Circle where you want

to go, prioritize your list, and get going. Remember to overestimate your time at each; it's only human nature to fit in too much and/or get distracted with something good on the floor. From the website, you can print out the floor plan. From what I have seen, it is nicely organized. Check it out; you'll see.

Pre-register to maximize your show time. This takes only a few minutes. Go to the first page on the NY2016.org website. See the upper left corner. Fill in your name, club information, etc. and print out your badge (pass). Simple as that.

When you arrive in NYC, all you have to do is get in the line marked "Pre-registered," pick up your badge holder and lanyard (free), and hit the beaches. You're ready! Once inside, break out your notes and map with locations of what you want to see, and don't forget the bus at 6:00 sharp!. If you skimp on lunch, there will be a dinner stop on the way home. Ed. ☑



Philatelic Society of Lancaster County
PO Box 6053
Lancaster, PA 17607-6053

This document was created with Win2PDF available at <http://www.win2pdf.com>.
The unregistered version of Win2PDF is for evaluation or non-commercial use only.
This page will not be added after purchasing Win2PDF.